



Portia Management Services



The UK Port Company that
makes a difference
– across the world

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Portia's professionalism is a transforming influence upon the potential and performance of diverse ports around the globe.

From Mozambique in Africa, to Trinidad in the Caribbean, to Lebanon in the Middle East, to India and Australia, Russia and China, the UK's largest and longest established port management company has provided proof positive that change can be achieved.

Portia and its parent company, Peel Ports Group, draw on expertise that can only come from hands-on experience... from the management behind the contemporary success story of the UK's most diverse port.

The Port of Liverpool is the flagship of Britain's second largest port group, which operates a range of ports and terminals encompassing every dimension of the industry.

With this unique pedigree, Portia Management Services can take its support to achieving high key performance indicators. Portia, the port operator, can provide hands-on support. Portia can do the job – on the ground. The Company offers every form of assistance, from investigative assessment, to taking full control, from offering training to undertaking large scale, comprehensive operations and management.

With experience spanning more than three decades, Portia has an unparalleled record of making a positive contribution to the development, management and operation of many and varied ports worldwide.

Portia – the Port company that makes a world of difference.



PORT MANAGEMENT

The Port of Liverpool is Britain's most diverse port in the range of cargoes it handles. Its parent Group with successful port operations in 5 UK Ports and 2 Irish Sea Container Terminals, adds an invaluable dimension to the portfolio of expertise Liverpool exports around the world.

Portia has taken this experience to more than 2 dozen ports around the world either directly as in the case in Trinidad or through its joint venture or affiliate companies as is the case in Saudi Arabia.

Portia personnel are qualified in every discipline of port planning, operation and development. Portia appraises clients' requirements and produces appropriate solutions by applying the experience secured from handling a comprehensive range of container, general and bulk cargoes on both conventional and specialised berths.



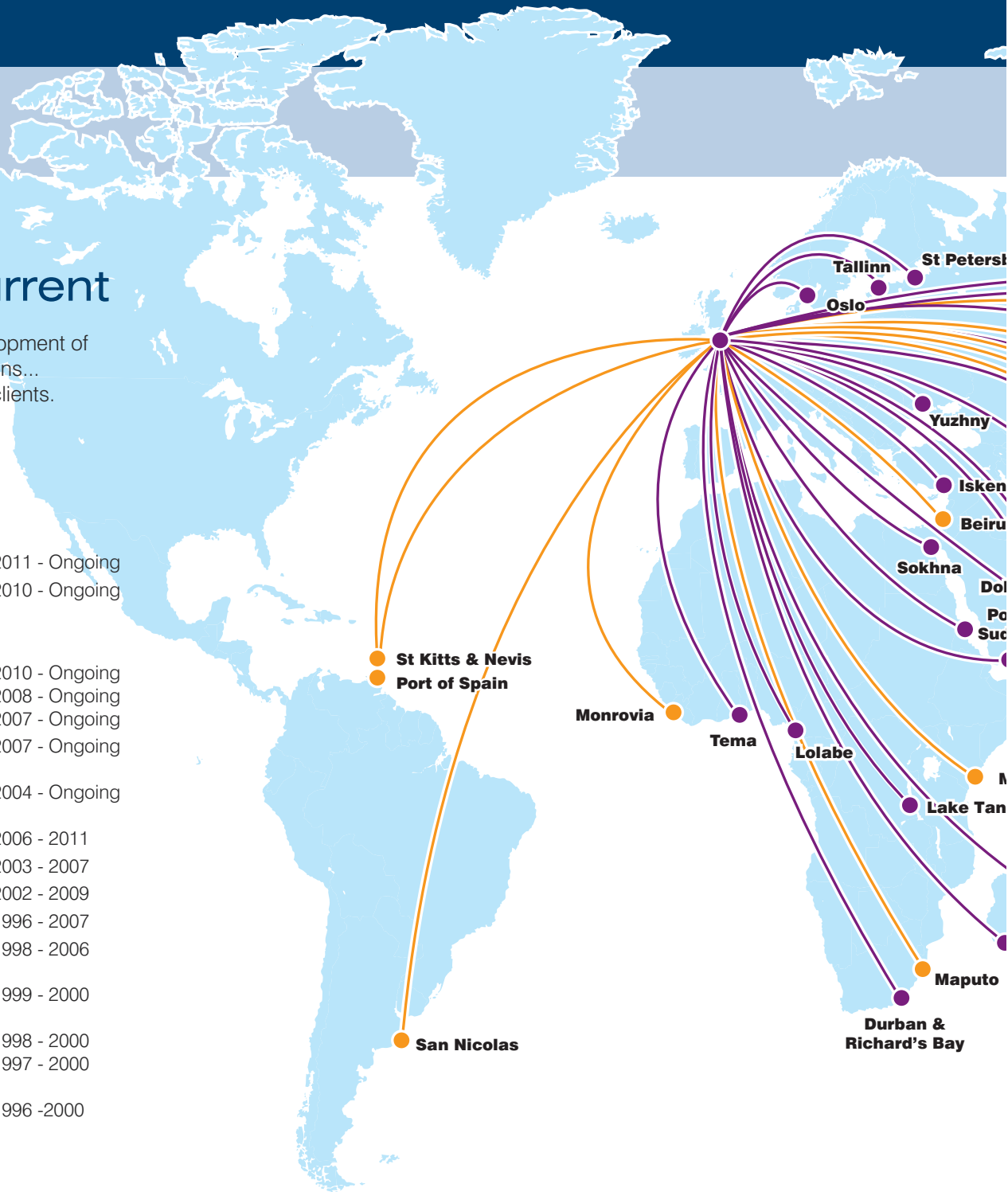
Project experience- Recent/Current

For more than 30 years Portia has made a positive contribution to the development of ports worldwide working either alone or in association with other organisations... providing unparalleled expertise tailored to the specific needs of individual clients.

Investment, Management & Technical Support

Saudi Arabia	Raz Az Zavr Port – 10 year Stevedoring Concession	2011 - Ongoing
Pakistan	Port Qasim - Grain/Fertiliser Terminal	2010 - Ongoing
Saudi Arabia	Jubail Industrial & Commercial Ports & Raz Az Zavr Port - 10 year Marine Services Concession	2010 - Ongoing
India	Gangavaram - Technical Support	2008 - Ongoing
Saudi Arabia	Jazan Port - 10 year Stevedoring Concession	2007 - Ongoing
India	Ennore Port - Coal Terminal Development	2007 - Ongoing
Lebanon	Port of Beirut Container Terminal	2004 - Ongoing
Trinidad	Port of Port of Spain - Management & Operations Contract	2006 - 2011
Mozambique	Port of Maputo - Concession	2003 - 2007
India	Port of Visakhapatnam - Bulk Terminal	2002 - 2009
Argentina	Port of San Nicolas - Port Operations/Management	1996 - 2007
Kenya	Port of Mombasa - Grain Terminal Project	1998 - 2006
St Kitts & Nevis	Provision of a General Manager and Training Officer for Nevis Port and Airport Authority	1999 - 2000
China	Management and Operational Strategies for the Port Authorities of Yantai and Fangchenggang	1998 - 2000
Liberia	Rehabilitation of the Freeport of Monrovia	1997 - 2000
Vietnam	Computerised Management Information Systems for the Port of Saigon	1996 -2000

... and dozens more through our affiliate/sister companies.



Advisory & Training



Qatar	New Doha Port – Operations Consultant	2011
Turkey	Iskenderun Port – Technical Review	2011
India	Visakhapatnam Port - Operational Analysis at Coal Terminal	2011
Trinidad	Port of Port of Spain - Hazardous Cargo Training	2011
Saudi Arabia	Ports of Jubail / Ras Az Zawr - Marine Training	2010 - Ongoing
Cameroon	Lolabe Port - Technical Assistance	2010
Zambia & Burundi	Lake Tanganyika Ports - Technical Assistance	2010
UK	Practical Port Training for LJMU Saudi Students	2010 - 2011
Georgia	Port of Poti - Development Study	2010
UK	London Gateway - Assistance on Due Diligence	2010
Ghana	Port of Takoradi - Development Study	2009
U.A.E	Ajman Port - Feasibility Study	2008
Pakistan	Port Qasim - Grain Terminal Development	2007 - 2010
Ukraine	Port of Yuzhny - Technical Approval/Due Diligence	2006 - 2008
UK	Liverpool (Kuwait Ports Training)	2006 - Ongoing
China	Shanghai - Grain Terminal Development	2004
Mauritius	Port Louis - Security Review, Implementation & Training	2002
Australia	Port of Freemantle Strategic Assessment	2006
Russia	Terminal Assessment - St Petersburg Port	2006
Madagascar	New Port Development Study in Fort Dauphin	2004 - 2005
Russia	Port of Vladivostok - Masterplan Appraisal	2004
Sudan	Port Sudan - Review of Terminal Design	2002
Ghana	Port of Tema - Container Terminal Study	2001 - 2003
Estonia	Port of Tallinn - Pre-feasibility Study	2001 - 2002
Egypt	Drafting of Port Regulations, Livestock Terminal Design, Tariff Study in Sokhna Port	2000 - 2001
Norway	Port of Oslo - Strategic Plan	1998 - 2001
Saudi Arabia	Dammam Free Zone Feasibility Study	1999 - 2000
Bangladesh	Port Development Study in Chittagong	1997 - 2000
Kazakhstan	Cargo Handling Equipment, Supply and Supervision in Aktau Port	1998 - 1999
South Africa	Port of Durban & Richard's Bay Container Capacity Study	1998
Turkey	Port of Iskenderun Cargo Terminal Feasibility Study	1998
Yemen	Aden Port Infrastructure Development Impact Study	1996 - 1997
Sri Lanka	Galle Port Feasibility Study	1996 - 1997



Management & Operations Training

Following the worldwide trend for private sector investment in the transformation of established ports and the development of new port facilities, Portia applies investment in projects which meet its required criteria. Projects which have received fiscal support have included developments in Africa, South America and India.



Training is often a fundamental element of an assignment to secure the success of a client's business.

As port equipment and operations become increasingly sophisticated, so the need for technically competent, well trained operational and maintenance staff, becomes ever more apparent. Portia is able to provide tailor-made training programmes to suit specific requirements, either in the client's home country or within the dynamic environment of the Port of Liverpool and the Peel Ports Group.

Applying the specialised skills of its own experts, or the complementary qualifications of partner organisations, Portia offers a comprehensive portfolio of finely tuned disciplines to ensure training of the highest calibre, across the broadest spectrum of client requirements.

From general port operations, to marine services, to safety and port security, Portia can provide the expertise to meet every challenge presented by the international ports and shipping industry.



Advisory

Portia is registered as a firm of Port Consultants with international agencies including:

- The World Bank
- The United Nations
- The Asian Development Bank
- EBRD
- The European Commission

Portia also receives support from Trade Partners UK (UK Government).

Assessment, preparation and implementation are the basic principles of Portia.

Portia's knowledge base encompasses all aspects of the ports industry and is the basis for searching, responsive assessment of projects, whether undertaken by individuals or teams of consultants.

Portia offers a rapid, personalised service based upon broad experience.

Portia is able to react rapidly to customer requirements, through its own core team of experienced consultants, or by secondment of specialised staff from its parent group.

With more than 30 years of global service, Portia is equipped to provide accurate and timely programmes of action in all port disciplines:

- Port Masterplanning
- Feasibility Studies
- Privatisation and Investment
- Port Operations
- Equipment Maintenance
- Marine Operations
- Stevedoring
- Financial Management
- Management Information Systems (M.I.S.)
- Manpower Development
- Marketing
- Environmental Impact Assessments
- Free Trade Zone Operations
- Technical Assistance
- Port Administration
- Security and Safety
- Acquisition and Disposal Negotiation
- Negotiation of Major Commercial Contracts
- Strategic Planning
- Organisational Restructuring
- Organisation and Manpower

Portia's sister/affiliate companies include:

Logistics and Port Management, Americas in North America

International Port Management in Lebanon

National Port Services in Saudi Arabia

For further information please visit our website:

www.portiamanagement.com



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